



# Industrial Hemp Research Pilot Program

PRESENTED BY

**Charles A. Weatherford**

**Interim VP Research**

**January 24, 2019**

Florida Agricultural and Mechanical University



# Action Item

Approval Needed

- Request
  - Approval to Negotiate with Qualified Respondents







# Process and Evaluation Team

## Negotiation Committee:

- Charles A. Weatherford Interim VP Research
- Rica Calhoun Chief Compliance and Ethics Officer
- Reis Alsberry Director, Technology Transfer & Export Control
- Robert Taylor Dean CAFS
- Stephen Leong Professor CAFS
- Lambert Kanga Professor CAFS

## Consultants

- Pamela Lightbourne FAMU Procurement
- Myron Cobbs FAMU Procurement
- Atty David Self FAMU Legal





# Qualified Respondents

- Eat Your Veggies, LLC
- Future Farm Technologies
- Green Earth Cannaceuticals, Inc.
- Liberty Health Sciences
- RBC-USA-United (RUU)
- Stem IH/Stiff Holding Company
- Sunshine Hemp, Inc.







## Factor Consideration

Evaluation Team will focus on a  
number of factors, including:

- Research
- Location
- Finances
  - Project support and incentives
- Safety and Security
- Oversight
- Licenses
- Participation as a certified woman, veteran, and minority small owned business
  - History of collaboration with underserved populations





# Information Focus-In Depth

- **Research:**

- a. How would your company assess the invasiveness of various species of industrial hemp, the impact that industrial hemp has on the environment, and methods of sustainable cultivation?
- b. What specific research projects would you be interested in conducting during the pilot project phase and how would it be accomplished?

- **Location:**

- a. How many sites would be used to assess the above research initiatives?
- b. Would your company be using FAMU sites in Brooksville and/or Quincy?







# Information Focus-In-Depth

- **Finances:**

- a. Please provide documentation which confirms the ability to support full funding for the project (ie: audited financial statement)
- b. Will your company be able to support multiple sites?
- c. Will you be able to support monthly visits from the FAMU team (Agronomist, Soil Scientist, Soil Hydrologist, Entomologist, Agricultural System Engineer, Compliance Officer)?

- **Finances (incentives):**

- a. What types of internship/research opportunities could your company support for FAMU students, faculty and staff?
- b. What other financial or relationship incentives would your company provide to FAMU?







# Information Focus-In Depth

- **Safety and Security:**
  - Please describe your security plan for the containment and security of the industrial hemp.
- **Oversight:**
  - What internal oversight will you provide?
- **Licenses:**
  - Are you able to obtain the appropriate licenses for cultivation of industrial hemp species?
- **General:**
  - a. Is your company certified as a minority owned, women owned, small/disadvantaged business or veteran owned enterprise, as determined by the Office of Supplier Diversity or an equivalent agency?
  - b. What is your history of collaboration with underserved populations in the industrial hemp or related industries?







# Invitation to Negotiate (ITN) Process

- Respondent Presentations
- Negotiation between FAMU and Respondents
- Evaluation Team recommends Respondent(s) for contractual agreement
- BOT Approval of Final Pilot Project(s) and Partner(s)
- FDAC permit process begins







“At FAMU, Great Things Are Happening Every Day.”

established 1887





# Questions?

